

Meet the team

Andreas Procopos
Fund Controller



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When did your interest in financial markets start?

My interest in financial markets was catalysed by my relationship with my grandfather, which was to a large extent orientated around his fascination of the subject. I elected to study a BCom in Investment Management to appreciate the theoretical and practical components of the markets, and in so doing, I developed my own fascination with them.

What did you study and why?

I took two steps prior to my investment management degree, assessing architecture, which did not work out, followed by a business management degree, which I found to be too general. My thirst for knowledge in investment management was spurred on by a recognition that understanding business from an investors point of view is crucial.

What do you think equips you to do this job properly?

Having read about and been in the industry for some years I have grown familiar with industry-wide compliance and operational best practices. I have also developed an ability to perform under pressure.

What do you love about investing?

It is stimulating and challenges perceived ideas about markets. It requires a structured, well informed approach where risk can be calculated and appropriate action taken.

With this in mind, we have an opportunity to express our views on the future in the stock choices we make but within a smart, calculated risk framework.

What do you find the most challenging part of your role to be?

Dealing with multiple service providers simultaneously requires high levels of due diligence within a regulated environment. That said, the relationships and connections made with these service providers makes the job more rewarding.

Why do you think clients will do well at Northstar?

Northstar's investment strategy is orientated around gaining exposure to the highest quality companies at a reasonable price. Northstar has put a great deal of research into understanding what constitutes a high-quality investment. As a result, investor assets are exposed to great companies, which provide long-term benchmark beating capital growth and protection.

NORTHSTAR

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