

Dear Fellow Investor

That great investing quote, 'the biggest risk of all is not taking one' feels like cold comfort as I write to you today while the MSCI World Index is down 20.2% in dollar terms and the JSE All Share Index has fallen 9.6% (in rands) since the start of the year.

But in the context of time, these moves are inconsequential. Since 1970, the MSCI World Index has rewarded investors with an annualised return of 9.5% in dollars and since the bottom of the 2008 Great Financial Crisis, this return is a whopping 13.1% annualised. Similarly, the JSE All Share Index has enriched investors by gaining 13.4% annualized since 1995, despite being effectively flat between 2014 and 2020. These returns validate that great expression that 'time in the market, beats timing the market.'

If you have been through the process of communicating your financial goals to us so that we could structure your assets to meet your objectives, the diversification benefits of that process will be shielding your investments from a high degree of the current market malaise. If you have not been through this process, I encourage you to engage Ludi and our Client Services Team so that we can facilitate this and assist you.

Despite horrible markets, I am pleased to inform you that all our Northstar funds are outperforming their respective benchmarks in 2022. Our investment team is managing your capital with absolute competence, and we are putting in many hours to navigate a complex world. Our investment processes are robust and well suited to protecting client capital against savage markets.

The Northstar Market Report for the second quarter of 2022 contains three, we hope, easy-to-read articles. I cover our latest trip to the USA to meet the CEOs of sixty of the largest listed global companies and the lessons we learnt from them. Marco writes about the impact of deglobalization on the investment landscape and Mark provides insights into how he has managed one of South Africa's best performing income funds.

On this note, I encourage you to contact us should you have excess monies residing in your bank account. Elevated inflation is eroding the purchasing power of cash and the Northstar SCI Income Fund is a low-risk option to prevent this from happening to your hard-earned savings. Our Report concludes with introducing Josh Reed, Josh does splendid work as a global analyst at Northstar, he is a shining example of the successes of our graduate program.

In conclusion, thank you for entrusting us with your savings, it is a great joy and honour to spend our lives working in your interests.

Kind regards,



Adrian Clayton and the entire team at Northstar