

## NORTHSTAR BCI MANAGED FUND (A1)

MINIMUM DISCLOSURE DOCUMENT | 31 DECEMBER 2023

### INVESTMENT OBJECTIVE

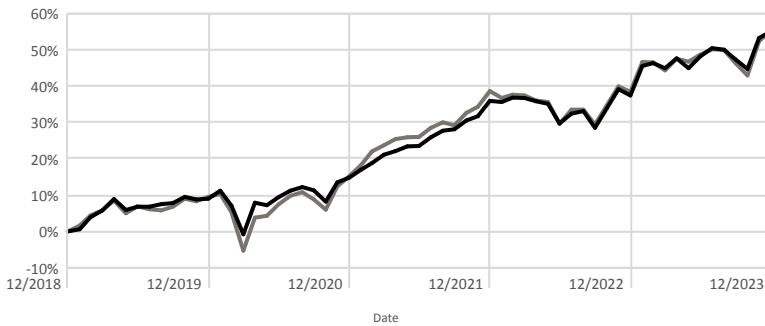
Northstar BCI Managed Fund's objective is to provide investors with a moderate to high long term total return.

### INVESTMENT POLICY

The investments to be included in the portfolio may comprise a combination of assets in liquid form, money market instruments, interest bearing instruments and securities, bonds, debentures, corporate debt, equity securities, notes, property securities, preference shares, convertible equities and non-equity securities. The portfolio may invest in participatory interests or any other form of participation in portfolios of collective investment schemes or other similar collective investment schemes. The portfolio may from time to time invest in listed and unlisted financial instruments. The manager may also include forward currency, interest rate and exchange rate swap transactions. For the purpose of this portfolio, the manager shall reserve the right to close the portfolio to new investors in order to manage the portfolio in accordance with its mandate.

### PERFORMANCE (Net of Fees)

Performance: 5 years



— Northstar BCI Managed Fund (A1)  
— Fund Benchmark

Cumulative (%)	1 Year	3 Years	5 Years	10 Years	Since Inception
Fund	12.82	35.08	55.02	84.89	158.14
Fund Benchmark	12.25	34.84	55.34	96.66	170.97

#### Annualised (%)

Fund	12.82	10.54	9.16	6.34	8.11
Fund Benchmark	12.25	10.48	9.21	7.00	8.54

Inception date: 01 Mar 1998

#### Risk Statistics Fund

Standard Deviation	1 Year	3 Years	Maximum Drawdown	1 Year	3 Years
Fund	9.28%	7.54%	Fund	-3.74%	-6.10%
Fund Benchmark	9.98%	8.21%	Fund Benchmark	-4.77%	-6.62%

#### Highest and Lowest: Calendar year performance since inception

Fund	High	20.90%	Fund Benchmark	High	40.59%
	Low	-0.54%		Low	-8.24%

### MONTHLY RETURNS (%)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2024	-	-	-	-	-	-	-	-	-	-	-	-	0.00
2023	5.9	0.5	-1.0	1.9	-1.8	2.2	1.5	-0.2	-1.8	-1.8	5.8	1.2	12.82
2022	-0.2	0.9	-0.1	-0.6	-0.6	-4.0	2.1	0.5	-3.5	4.2	3.9	-1.2	1.14
2021	2.0	1.5	1.9	0.8	1.1	0.1	1.9	1.5	0.3	1.9	0.9	3.2	18.38
2020	2.0	-3.7	-7.4	8.7	-0.7	2.1	1.7	0.9	-0.7	-2.8	4.8	1.1	5.24
2019	0.6	3.3	1.8	3.0	-2.8	0.9	0.0	0.7	0.3	1.5	-0.7	0.3	9.05

Effective 25/08/2023: Northstar Sanlam Collective Investments Managed Fund amalgamated with Northstar BCI Managed Fund. Annualised return is the weighted average compound growth rate over the period measured.

### FUND INFORMATION

Portfolio Manager:	Adrian Clayton & Mark Seymour
Launch date:	01 Mar 1998
Portfolio Value:	R 982 675 667
NAV Price (Fund Inception):	207.664 cents
NAV Price as at month end:	293.99 cents
JSE Code:	METP
ISIN Number:	ZAE000020384
ASISA Category:	SA Multi Asset High Equity
Fund Benchmark:	SA Multi Asset High Equity sector average
Minimum Investment Amount:	None
#Monthly Fixed Admin Fee:	Refer page 2 notes
Valuation:	Daily
Valuation time:	15:00
Transaction time:	14:00
Regulation 28:	Yes

### FEE STRUCTURE

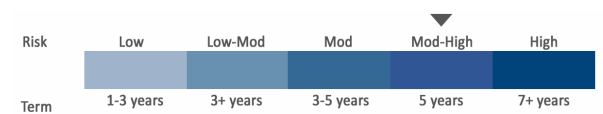
Annual Service Fee:	1.25% (Incl. VAT)
Performance Fee:	20% of the excess performance above the benchmark, calculated over a rolling 1 year basis, capped at a maximum of 1%. Fee at BM 0%.
* Total Expense Ratio (TER):	Sep 23 : 1.46% (PY: 1.56%)
Performance fees incl in TER:	Sep 23 : 0.02% (PY: 0.16%)
Portfolio Transaction Cost:	Sep 23 : 0.04% (PY: 0.23%)
Total Investment Charge:	Sep 23 : 1.50% (PY: 1.79%)
	All percentages include VAT, where applicable

### Income Distribution (cpu)

Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23
-	-	-	-	-	3.76
Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23
-	0.90	-	-	-	2.28

Date of Income Declaration: 30 June/31 December  
Date of Income Payment: 2nd working day of Jul/Jan

### RISK PROFILE



### Moderate - High Risk

- This portfolio holds more equity exposure than a medium risk portfolio but less than a high-risk portfolio. In turn the expected volatility is higher than a medium risk portfolio, but less than a high-risk portfolio. The probability of losses is higher than that of a medium risk portfolio, but less than a high-risk portfolio and the expected potential long term investment returns could therefore be higher than a medium risk portfolio.
- Where the asset allocation contained in this MDD reflects offshore exposure, the portfolio is exposed to currency risks.
- The portfolio is exposed to equity as well as default and interest rate risks.
- Therefore, it is suitable for medium to long term investment horizons.

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## PORTFOLIO HOLDINGS

Effective Exposure (%)	As at 30 Nov 2023	Top Holdings (%)	As at 30 Nov 2023
Domestic Equity	41.50	Northstar BCI Income B2	17.8
Domestic Bonds	20.05	Northstar Global Flexible B USD	14.4
Offshore Equity	13.24	Naspers Ltd	5.9
Domestic Cash	11.70	Northstar Gb Incomea Usd	5.5
Unit Trusts	7.69	Firststrand Limited	3.1
Offshore Cash	2.64	Standard Bank Group Ltd	2.8
Domestic Property	1.48	REPUBLIC OF SOUTH AFRICA 28/02/31 7%	2.3
Offshore Bonds	0.54	British American Tobacco PLC	2.2
Offshore Property	0.18	NewGold Issuer Limited	2.2
Other	0.98	Gold Fields Ltd	2.1

Derivative exposure included above (look-through on underlying funds included) 9.31%

## INFORMATION AND DISCLOSURES

### Risks

Certain investments - including those involving futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all investors. Where foreign securities are included in the portfolio there may be additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information.

### \* Total Expense Ratio (TER)

Please note: A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. Transaction Costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, the investment decisions of the investment manager and the TER. The prior year ("PY") TER and Transaction cost calculations are based upon the portfolio's direct costs for the financial year ended 30 June 2023, whilst the underlying portfolios' ratio and cost calculations are based upon their most recent published figures, being 30 September 2023.

### Effective Annual Cost:

Boutique Collective Investments adopted the ASISA Standard on Effective Annual Cost ("EAC"). The EAC measure allows you to compare charges on your investments as well as their impact on your investment returns prior to investing. For further information regarding the ASISA Standard on Effective Annual Cost and access to the EAC calculator please visit our website at [www.bcis.co.za](http://www.bcis.co.za). BCI calculates the EAC as per the ASISA standard for a period of 3 years up till the most recent TER reporting period.

#Monthly Fixed Admin Fee: R15 excl. VAT which will apply to all direct investor accounts with balances of less than R100 000 at month end, unless an investor transacts online, in which case no such fee will be levied.

### Total Investment Charges

* Total Expense Ratio (TER)	Transactional Cost (TC)	Total Investment Charge (TER & TC)
1.46%	0.04%	1.50%
Of the value of the Fund was incurred as expenses relating to the administration of the Fund.	Of the value of the Fund was incurred as costs relating to the buying and selling of the assets underlying the Fund.	Of the value of the Fund was incurred as costs relating to the investment of the Fund.

### FAIS Conflict of Interest Disclosure

Please note that your financial advisor may be a related party to the co-naming partner and/or BCI. It is your financial advisor's responsibility to disclose all fees he/she receives from any related party. The portfolio's TER includes all fees paid by portfolio to BCI, the trustees, the auditors, banks, the co-naming partner, underlying portfolios, and any other investment consultants/managers as well as distribution fees and LISP rebates, if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable. In some instances portfolios invest in other portfolios which form part of the BCI Scheme. These investments will be detailed in this document, as applicable.

### Investment Manager

Northstar Asset Management (Pty) Ltd is an authorised Financial Service Provider FSP 601.

- Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge or can be accessed on our website [www.bcis.co.za](http://www.bcis.co.za).
- Valuation takes place daily and prices can be viewed on our website ([www.bcis.co.za](http://www.bcis.co.za)) or in the daily newspaper.
- Actual annual performance figures are available to existing investors on request.
- Upon request the Manager will provide the investor with portfolio quarterly investment holdings reports.

### Management Company Information

Boutique Collective Investments (RF) (Pty) Limited  
Catnia Building,  
Bella Rosa Village, Bella Rosa Street,  
Bellville, 7530  
Tel: +27 (0)21 007 1500/1/2  
+ Email: [clientservices@bcis.co.za](mailto:clientservices@bcis.co.za) + [www.bcis.co.za](http://www.bcis.co.za)

### Custodian / Trustee Information

The Standard Bank of South Africa Limited  
Tel: 021 441 4100

### DISCLAIMER

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of ASISA. Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. BCI does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close the portfolio to new investors and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge. Performance fees are calculated and accrued on a daily basis based upon the daily outperformance, in excess of the benchmark, multiplied by the share rate and paid over to the manager monthly. Performance figures quoted for the portfolio are from Morningstar, as at the date of this minimum disclosure document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date. Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. BCI retains full legal responsibility for the third party named portfolio. Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI's products. Access the BCI Privacy Policy and the BCI Terms and Conditions on the BCI website ([www.bcis.co.za](http://www.bcis.co.za)).

## Q4 2023 PERFORMANCE REVIEW

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The Northstar BCI Managed Fund returned +12.82% in 2023, placing it in the 37th percentile for the year in its peer group.

The domestic equity component of the fund had a solid year, outperforming the Capped SWIX by 2%. (Northstar portfolio +9.89% versus the Capped SWIX +7.87%). Unfortunately, in Q4, the fund's local stocks underperformed the market by 2% (Portfolio +6.28% versus the Capped SWIX +8.21%) but this is reversing again in 2024.

The largest driver of returns for the year was Global Equities – the foreign equity exposure within the fund gained +25.7%, assisted by the rand that weakened throughout 2023, being one of the few currencies that did so, as the dollar had a soft year.

2023 was tough for most global equity managers, the average global equity manager underperformed the MSCI World Index by 5% - this can be ascribed to the high concentration of returns emanating from a handful of stocks. 70% of the MSCI World Index consists of US exposure and if the S&P 500 is assumed as a decent proxy for this, then the concentration argument becomes apparent. 7 stocks in the S&P 500 are responsible for 28% of the market weighting of that index and drove 66% of the indexes' return last year. To understand this better, the equally weighted S&P 500, underperformed the market cap weighted index by 12% in 2023.

Three other areas of outperformance within the fund last year were firstly, the domestic fixed income portfolio, returning +10.28% versus the ALBI which gained +9.67%; secondly gold, which did +18.2% and lastly, the derivative strategies employed over the year. Northstar has built up a powerful infrastructure around buy lists and discounts to intrinsic values that have been tracked for many years. Using evidence from this to understand when the market is expensive, means that the management team of the fund can protect the portfolio with derivatives when stocks offer limited upside. Three fences were utilized in 2023, each added significant value, leading to over 200bps of alpha. Applying derivatives successfully has reduced fund volatility and consequently, the Northstar BCI Managed Fund demonstrates peer-like returns at substantially reduced levels of risk.

## MARKET OUTLOOK AND PORTFOLIO POSITIONING

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With regards to the year ahead, our valuation framework is providing the following insights. Global fixed income assets that were heavily discounted in Q3, 2023 and which we acquired and subsequently sold down after an 8% rally in dollar terms, in Q4, are at best fairly priced at these levels. Global equities are expensive at an index level, the market is forecasting EPS growth of 12% for the S&P 500 in calendar year 2024 – we view this as too optimistic. Below the surface, certain sectors such as Healthcare and very specific stocks, do offer value, but broad headline developed market indices do not.

Sell-side is forecasting strong earnings growth from SA equities in 2024. A low base, a reducing interest rate cycle and improvements from private sector energy production, could well play into these predictions. SA equities have in general done so poorly, that it will not take a great deal of good news to propagate a sizable rally. Then finally, domestic fixed Income continues to offer value.

We believe that we are well equipped to opportunistically arbitrage what we believe is going to be high levels of asset price volatility in 2024.